CASE STUDY:

CONSTRUCTION COMPANY CATCHES UP TO DEMAND WITH A NEW PROJECT MANAGER

Help Wanted Yesterday

A construction company in Charleston was down several team members and needed new people ASAP. Projects were piling up and employees were struggling to meet demand, but they couldn't choose just any recruiter for their hiring needs. They needed someone intimately familiar with the construction industry at an affordable price. And guess who they chose?

Straight to Work

We helped the company write an attractive job description after conducting a lot of market research. From there, our recruiters dug deep into job platforms like LinkedIn and Indeed to find candidates who seemed to fit the bill. With such a high demand for project managers, **we had to take a more proactive approach to get noticed, messaging non-applicants to share this opportunity and generate more interest.**

One New Hire Placed, Thousands of Dollars Saved

After finding 20 experienced project managers and scheduling a few rounds of interviews, we connected the construction firm with the excellent new hire they desperately needed. **And by choosing Talent Solutions over internal hiring processes or more expensive recruiters, the client saved over $10,000 on this one placement!** Now, Talent Solutions is their single resource for all current and future staffing needs.

Building Better Teams

Business is growing, but so is employee turnover and customer demand. Talent Solutions fills the gaps with candidates who fit your needs. We send hundreds of messages across communication channels to find the talent that can support your construction firm, from engineers to estimators.

The Process Behind This Success

20	Project Managers Contacted
16	Phone Interviews Conducted
10	Candidates Submitted
5	Final Interviews Scheduled
1	**New Hire Onboarded**

Your next amazing team member is out there—

FIND THEM WITH COST-EFFECTIVE RECRUITMENT FROM TALENT SOLUTIONS.

TALENT SOLUTIONS

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