

CASE STUDY:

Material Handling Company Saves \$17,000 on Hiring a New Sales Manager

Better Results for Less

Tired of recruiters charging an arm and a leg just to leave you with low-quality candidates? Talent Solutions is different. We prescreen and interview dozens of potential hires in a short timeframe, then send you only the best of the bunch—all for a fraction of the other guy's price.



Insane Recruitment Costs

A New Jersey material handling company was looking to fill an open sales manager position to accommodate its growth and needed some outsourced help. **But the recruiter they chose was charging 25% of the role's salary—which could mean \$25,000 for just one hire!**



Halving the Total

Because we invest heavily in our recruiters and streamline the hiring process, we pass significant savings onto clients like this one. In fact, **Talent Solutions charged 50% less than their original choice**, saving the company thousands. Even better, **we narrowed their search down to five high-quality candidates in just two weeks.**



A Great Addition to the Team

Thanks to our help, **the client found a new sales manager with 15 years of experience, eight of which involved material handling equipment sales.** With this industry-specific knowledge, the company can tackle new business and expand revenue confidently.



The Numbers Behind This Success

24 Candidates Reviewed

7 Phone Interviews Scheduled

5 Potential Fits Submitted

2 Top Candidates Chosen

1 New Sales Manager Hired

Don't pour thousands into inefficient recruitment strategies.

Call Talent Solutions to find the expertise you need fast.



St. Louis, MO

314-266-5809

AbstraktTalentSolutions.com