



COMMERCIAL PEST
CONTROL · OCTOBER
2026

This hiring market barely exists.

It runs on referrals, not job boards.

Hi {{first_name}},

Commercial pest control hiring runs on referral networks and existing vendor relationships, not job-board search. Candidates and researchers are almost entirely searching for pay and state licensing information, not "hire a pest control technician," and licensing is category-specific and state-by-state, not universal.

THE NUMBER THAT MATTERS

~10

combined monthly searches for hiring-intent terms, essentially a rounding error next to the ~890/month salary-search cluster.

+5-6%

national employment growth projected through 2034, a Bright Outlook occupation per BLS.

A technician licensed for general pest work is not automatically qualified to fumigate or sign a termite inspection report. A single BLS code covers every specialty in the trade, hiding real differences in scope and compliance burden.

THIS MONTH'S READ

Top 10 Hiring Challenges in Commercial Pest Control Recruiting (2026)

Why this hiring market runs on referrals, not search, and what that means for your next hire.

[Read the full guide →](#)

FROM THE FIELD

Proof, not promises

We recruit continuously for commercial pest control, so the shortlist exists before your seat opens. See real hiring wins from other trades we recruit for, and ask us about our track record in your market on a discovery call.

[See real case studies →](#)

QUICK WIN

Check the license category, not just whether a license exists. General pest, fumigation, and termite inspection are separate credentials in most states.

**Hiring pest control pros? Book
a call**

If pest control hiring is on your plate this quarter, that's all we do. Reply to this email or grab a time above.

Michael Carter
President, My Trade Talent

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EMAIL SETUP

SUBJECT	This hiring market barely exists on job boards.
PREHEADER	Why commercial pest control hiring runs on referrals instead.
SEND DATE	October 2026
AUDIENCE	Commercial Pest Control contact list
APPROVER	Neil